

Date: February 25th, 2010
To: All Caribbean Staff
From: Sandra Jones, VP Marketing – Fujitsu Caribbean
Cc: Above Security Team
Subject: **Fujitsu Caribbean and Above Security Enter Into New Partnership Agreement**

Barbados, Trinidad, Jamaica, February 25, 2010 — Fujitsu Caribbean and Above Security have entered into a new partnership agreement to expand their regional strategic partnership and better serve their customers in the area of data protection and information security. Under the new arrangement, Fujitsu Caribbean will exclusively market and sell Above Security's Managed Security and Information Risk Management Services through a direct engagement model with all customers in Jamaica, Barbados, Trinidad and Tobago and St. Lucia. While building on each company's strengths and increasing synergies between the two, Fujitsu and Above Security aim to further expand market coverage across the Caribbean.

Background

The Fujitsu/Above Security alliance is not new and both companies have been conducting business in partnership since the fall of 2005. Despite a few challenges, this partnership continued to evolve over the years producing several win-win outcomes. Within the last three years, the Fujitsu Caribbean/Above Security alliance has resulted in revenues of approximately US\$3-M. Both organizations felt it was necessary to evaluate the existing relationship, revisit the terms and look at the lessons learnt from the past. This with a view to developing a framework that would encourage a more collaborative working style between the two companies and form a new partnership built on mutual and shared objectives; thus ensuring that there will be resilience and long-term viability in the relationship.

Highlights

Fujitsu and Above Security will jointly identify target customers and provide Managed Security and Information Risk Management Services integrating both companies' strengths to help customers streamline their security architecture and governance by providing end-to-end security solutions that ensure industry best practices and regulatory compliance, mitigate against risks and protect them from harmful threats that can negatively impact the viability of their businesses; whilst reducing the cost and complexity involved in managing their IT Security. The Above Security suite of services will enable customers to assess their present security posture and identify and manage information risks in order to reach their business objectives by:

- Helping them to apply best practices in their information security governance strategy
- Identify their corporate information risks before their competitors or hackers do
- Enable compliance with standards, laws and regulations
- Reduce the risk of damage to corporate image

Both companies aim to help a wide range of customers — from medium-sized companies to large enterprises — reduce their costs, and better meet their diverse information security and risk management needs.

Quotes

Mervyn Eyre, President/CEO Fujitsu Caribbean stated "Fujitsu's research into global trends as well as our own Caribbean market, shows a rapidly increasing demand for information risk management services that is being fuelled by the increase in vulnerabilities and threats as well as companies' inability to keep abreast of these threats with their own internal capability and capacity. Security remains a top priority for most organizations and the sheer volume of threats overwhelms understaffed security teams. Compliance to standards has also become a significant driver for

managed security monitoring solutions. Through our enhanced relationship with Above Security, we are able to offer a comprehensive response to this challenge by eliminating costly investment to our customers in a centralized security management infrastructure that enables them to reduce the cost and complexity of maintaining their IT security, minimize risk and more effectively secure and manage the information that drives their businesses; while shifting the security cost from a capital expense to an operating expense”.

Marcel Dion, c.g.a, Above Security's President and co-Founder stated “Above Security realizes that teaming with Fujitsu is paramount to its business success in fully developing the Caribbean market. Over the years, our teaming agreement has brought Above Security great wins. All this was a result of hard work and fun working together. I am deeply convinced that our future is even brighter”.

Fujitsu Caribbean is currently extending its IT Infrastructure Services business in regional markets, developing deeper capabilities in Managed and Outsourced services through investments in new data centre facilities in Trinidad and Jamaica to ensure our regional customers have cost-effective and reliable access to premium infrastructure and managed services solutions, world-class infrastructure and state-of-the-art security and business continuity, without the associated costs.

The Fujitsu Caribbean Managed Security and Information Risk Management Services are available today. In the meantime as we are developing new collateral, please email fujitsu.marketing@caribbean.fujitsu.com for more information and/or request for sales support collateral.

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About Fujitsu Caribbean

Fujitsu Caribbean is a wholly owned subsidiary of the US\$47-billion Fujitsu Group and a part of Fujitsu America Inc. Fujitsu integrates the core expertise of our skilled resources and Business Partners to deliver IT Infrastructure Solutions and Managed Services that continuously evolve to respond to our customer’s complex business and technology issues. Focused on the Financial Services, Telecommunications and Government sectors we simplify IT for our customers and build more value into their IT investments. Fujitsu is the world’s third largest IT Services Company and has been operating in the Caribbean for over 50 years. Managed by a regional executive team, we have offices in Jamaica, Barbados and Trinidad; including business agents in the Bahamas, St. Vincent, Haiti, Anguilla, Antigua, Dominican Republic and Grenada, to serve the entire region. Fujitsu has delivered and currently supports mission critical ICT solutions and networks across the English-speaking islands of the Caribbean. For more information on Fujitsu Caribbean, visit www.fujitsu.com/caribbean/

About Above Security

Founded in 1999, Above Security is one of Canada’s leading providers of managed security monitoring and consulting services to enterprises and government agencies that want to protect the privacy and integrity of their vital business information and the availability of their critical IT systems. Using state-of-the-art technology and processes, Above Security’s experts provide 24/7 information system monitoring to detect and respond to business-impacting threats in real-time. Since its inception, Above Security has provided managed security and consulting services to over 250 companies and government agencies across the Caribbean, Canada, Europe and Latin America. For more information about Above Security, contact the company at 1919, Lionel-Bertrand Blvd., Suite 203, Boisbriand, Quebec, J7H 1N8 Canada. , e-mail partner@abovesecurity.com. Tel: (450) 430-8166 ext.2133 web site: www.abovesecurity.com.